

City of Haverhill, Massachusetts



Caleb Dustin Hunking School Project

Haverhill, MA

REQUEST FOR QUALIFICATIONS

FOR TRADE CONTRACTORS

Construction Manager at Risk – MGL c.149A; Section 8

For the following Trades:

Masonry
Miscellaneous and Ornamental Iron
Waterproofing, Dampproofing & Caulking
Roofing & Flashing
Metal Windows
Glass & Glazing
Tile
Acoustic Tile
Resilient Flooring
Painting
Elevators
Fire Protection
Plumbing
Heating, Ventilation & Air-Conditioning
Electrical

Submission Deadline: Tuesday, March 10, 2015 at 2:00PM EST

Submit Statement of Qualifications to:

**City of Haverhill
c/o Joslin, Lesser + Associates, Inc.
44 Pleasant Street
Watertown, MA 02472
Attn: Bill Cunniff**

Date Issued: February 18, 2015



TABLE OF CONTENTS

Part One: Request for Qualifications to Trade Contractors

Section I:	General Information
Section II:	Detailed Project Description
Section III:	General Instructions
Section IV:	Overview of Prequalification Process
Section V:	Administration/Schedule for Prequalification Process
Section VI:	Evaluation Procedure/Criteria for Prequalification Selection
Section VII:	Additional Information

Part Two: Trade Contractor SOQ Application Forms/Schedules *(to be completed by Trade Contractor)*

Trade SOQ Form 1:	RFQ Interest Form
Trade SOQ Form 2:	RFQ Response Checklist
Trade SOQ Form 3:	SOQ Application Form
Schedule A:	Business Owner Information
Schedule B:	Management Personnel Information
Schedule C:	Similar Project Experience
Schedule D:	Terminations
Schedule E:	Legal Proceedings
Schedule F:	Safety Record
Schedule G:	Project References
Schedule H:	Credit References
Schedule I:	Public Project References
Schedule J:	Prior Revenue
Schedule K:	Revenue under Contract
Schedule L:	Bonding Letter
Schedule M:	Sub-bidder Certificate of Eligibility and Update Statement



Part One: Request for Qualifications to Trade Contractors

Section I: General Information

A. Introduction

This Request for Qualifications is the first phase of a two-phase procurement process as set forth in MGL Chapter 149A. The City of Haverhill (“the City”) through its Trade Contractor Prequalification Committee (“the Committee”) is prequalifying firms interested in providing public Trade Contractor services on this Public Construction Manager at Risk (“CM” or “CM at Risk”) project through this RFQ process. The Committee will evaluate submitted Statements of Qualifications (“SOQ”) based upon the identified evaluation criteria and points set forth in Section VI below and only those firms obtaining the required minimum points will be deemed prequalified. Only those respondents deemed prequalified will be invited to submit a bid in response to a Request for Bids (“RFB”) which will be issued in the second phase of the procurement process. The project delivery method for construction will be public CM at Risk with a Guaranteed Maximum Price (“GMP”) under M.G.L. Chapter 149A.

B. General Project Information

Awarding Authority:	City of Haverhill
Project Name:	Caleb Dustin Hunking School Project
Project Location:	98 Winchester Street, Haverhill, MA
Project Description:	New Construction and Demolition of Existing School
RFQ Informational Meeting (if applicable):	Not Applicable
Optional Site Visit (if applicable):	Not Applicable
RFQ Questions:	February 25, 2015 by 5:00PM Attn: Bill Cunniff bcunniff@joslinlesser.com
Response to Questions:	February 27, 2015 by 5:00PM
Submission Deadline: (for submission of SOQs in response to this RFQ)	March 10, 2015 by 2:00PM
Submission Address:	Joslin, Lesser + Associates 44 Pleasant Street Watertown, MA 02472 Attn: Bill Cunniff
Estimated Total Overall	\$ 50 M



City of Haverhill, Massachusetts
Caleb Dustin Hunking School Project
RFQ for Trade Contractors

Project Construction Cost:	
Estimated Total Project Duration:	24 Months
CM at Risk Firm:	Shawmut Design and Construction
Project Architect:	JCJ Architecture
Owner's Project Manager:	Joslin, Lesser + Associates, Inc.

C. Trade Contractors to be Prequalified

This *RFQ* seeks firms interested in providing Trade Contractor services on the Project in the trades identified in the table below. Interested Trade Contractors in the categories identified in the table below are invited to submit a Trade Contractor Statement of Qualifications (SOQ) to the Awarding Authority. Trade Contractors in the various trades will be prequalified either on a trade by trade basis, in phases, in groups of trades, or all at once depending on the project needs and phasing.

Trade Contractors seeking prequalification for this project **MUST** submit a project specific commitment letter (*See Section VII Additional Information of Part One*) stating its ability to obtain bonding for **110%** of the estimated trade contract value for the particular Trade Contract from a surety company licensed to do business in the Commonwealth or appearing on the U.S. Treasury Department Circulate 570. The selected Trade Contractors on this CM at Risk project will then be required to provide payment and performance bonds for the full value of their subcontracts and Trade Contractors must include the cost of these bonds in their bids.



City of Haverhill, Massachusetts
Caleb Dustin Hunking School Project
 RFQ for Trade Contractors

"X" Below All Trades Subject To Prequalification On The Project	Section #	Trade Category	Estimated Construction Cost for Trade
<input checked="" type="checkbox"/>	040001	Masonry	\$ 2,100,000
<input checked="" type="checkbox"/>	050001	Miscellaneous & Ornamental Iron	\$ 900,000
<input checked="" type="checkbox"/>	070001	Waterproofing, Dampproofing & Caulking	\$ 350,000
<input checked="" type="checkbox"/>	070002	Roofing & Flashing	\$ 1,575,000
<input checked="" type="checkbox"/>	080001	Metal Windows	\$ 2,000,000
<input checked="" type="checkbox"/>	080002	Glass & Glazing	\$ 500,000
<input checked="" type="checkbox"/>	090002	Tile	\$ 200,000
<input checked="" type="checkbox"/>	090003	Acoustic Tile	\$ 550,000
<input checked="" type="checkbox"/>	090005	Resilient Flooring	\$ 800,000
<input checked="" type="checkbox"/>	090007	Painting	\$ 400,000
<input checked="" type="checkbox"/>	140001	Elevators	\$ 185,000
<input checked="" type="checkbox"/>	210001	Fire Protection	\$ 525,000
<input checked="" type="checkbox"/>	220001	Plumbing	\$ 1,500,000
<input checked="" type="checkbox"/>	230001	Heating, Ventilation & Air-Conditioning	\$ 5,000,000
<input checked="" type="checkbox"/>	260001	Electrical	\$ 4,500,000



Section II: Detailed Project Description

Shawmut Design and Construction has been selected as the Construction Manager at Risk for the Caleb Dustin Hunking School Project. The Work for the Caleb Dustin Hunking School Project in Haverhill, MA includes the following scope:

The project consists of approximately 148,000 square feet of new construction on an existing field within the existing site boundary, beginning in June 2015 substantial completion in May 2017. Once students are moved into the new Caleb Dustin Hunking School, the existing building will be demolished and then landscaping and sitework will proceed in that area. The project is one building that houses an Upper and Lower school that share core spaces that serve grades K through 8, for approximately 1005 students. The existing Caleb Dustin Hunking School will remain in full operation during construction. The school will include classrooms, media center, kitchen, cafeteria, music, art room, offices, gymnasium, etc.

The Project will be subject to the minimum wage rates set under the Massachusetts Prevailing Wage Laws.

The Minority Business Enterprise and Women Business enterprise (MBE/WBE) participation goal for this Contract is a combined goal of 10.4%. The combined goal requires a reasonable representation of both MBE and WBE firm participation on the project.

Workforce utilization goals will apply to the project.

Drawings, specifications and other documents will **not** be available to respondents during the *RFQ Phase*.

Pursuant to M.G.L. c. 30, §39S(a)(2) all employees to be employed on the Project must have successfully completed a course in construction safety and health approved by OSHA and of at least 10 hours in duration. All Trade Contractors on the Project will also be required to provide written certification of compliance with applicable workforce related laws, including, Executive Order 481, Federal Department of Homeland Security Requirements, and laws relating to worker classification, workers' compensation, and applicable laws related to taxes and insurance.



Section III: General Instructions

In response to this *RFQ*, interested Trade Contractors are requested to submit a *Trade Contractor RFQ Interest Form* (attached hereto) and **required** to submit a *Statement of Qualifications (SOQ) Application Package* as follows:

A. Contents of *Statement of Qualifications (SOQ) Application Package*

The required *SOQ Application Package* consists of the following*:

1. *Trade Contractor Statement of Qualifications Form (Trade RFQ Form 3)*
2. *Schedules A through M of Trade RFQ Form 3;*
3. all supporting documentation referenced and required therein; and
4. required number of copies of items 1-3 above.

**Trade RFQ Form 2 - Trade Contractor RFQ Response Checklist* is also included for the assistance of respondent Trade Contractors.

B. Submission Deadline: See *Section I: General Information*

One (1) original hardcopy, **one (1)** complete hardcopy and **one (1)** electronic copy (CD or flash drive is acceptable) of the interested Trade Contractor's *SOQ Application Package* must be received by the Awarding Authority on or before the Submission Deadline as set forth in *Section I*, as determined by the Awarding Authority's date/time stamp. All envelopes should be **mailed or delivered** to:

Joslin, Lesser + Associates, Inc.
44 Pleasant Street
Watertown, MA 02472
Attn: Bill Cunniff
Telephone: (617) 744-3110

SOQ Application Packages received later than the Submission Deadline specified in Section I will be rejected and returned to the respondent Trade Contractor. Respondent Trade Contractors are cautioned to allow sufficient time for mailed materials to be received. Faxed or e-mailed qualifications will not be accepted.

The Awarding Authority shall not be responsible for mail not received, deliveries not made, or SOQ Application Packages not received by the date and time set forth in Section I.



C. Required Exterior Label For SOQ Application Package Envelope

SOQs will not be read publicly and should be submitted in a **sealed** envelope. All envelopes **must be labeled on the outside** with the following information:

SOQ for Trade Contractor Services

Caleb Dustin Hunking School Project

Trade for Which Submission is Made: (i.e. masonry, electrical)

Respondent Trade Contractor's Name:

Respondent Trade Contractor's Address:

Respondent Trade Contractor's Telephone Number:

Respondent Trade Contractor's Contact Person and Email Address:

Respondents must submit a separate SOQ Application Package for each Trade for which they wish to be qualified. Applications for multiple trades within a single package will not be accepted and will not be reviewed.

D. Questions and Responses

All questions regarding this RFQ should be submitted to Bill Cunniff at Joslin, Lesser + Associates by 5:00 PM local time on Wednesday, February 25, 2015. Questions should be submitted by e-mail only to bcunniff@joslinlesser.com. **Do not submit questions by phone or by fax.** All responses will be posted on www.jlaprojects.com by 5:00 PM on Friday, February 27, 2015.

E. RFQ Informational Meeting and/or Optional Site Visit (if applicable)

Not Applicable.

F. Review/Availability Of Contract Documents

Drawings, specifications and other documents will not be available to respondent Trade Contractors during the *RFQ Phase*.

G. Additional Instructions

See *Section VII: Additional Information* for additional instructions regarding the prequalification process.



Section IV: Overview Of Prequalification Process

This *Request for Qualifications (RFQ)* is issued pursuant to M.G.L. c. 149A, §8. Firms interested in providing Trade Contractor Services for the construction of the Project described in *Section I and Section II* (“the Project”) **MUST** submit a *Statement of Qualifications (SOQ)* in response to this *RFQ* to the Awarding Authority as instructed in *Section III and Section VIII*, herein.

The Trade Contractor Selection Process for this CM at Risk Project is a two-phase process as set forth in M.G.L. c. 149A, §8. The project delivery method for construction will be under M.G.L. c. 149A. The Awarding Authority is prequalifying firms interested in providing Trade Contractor services for the Project through this *RFQ* prequalification process.

***** **IMPORTANT NOTICES** *****

Participation in the Request for Bids *RFB/Bidding Phase* of this Project will be limited to **ONLY** those Trade Contractor firms who have submitted a **SOQ** (and required supporting documentation) in response to this *RFQ* and that have been deemed prequalified by the Awarding Authority.

Trade Contractors that fail to respond to this *RFQ* and fail to submit an *SOQ* with the required supporting documentation by the Submission Deadline set forth in *Section I*, and Trade Contractors that have not been deemed prequalified by the Awarding Authority shall be automatically disqualified from bidding on this Project.

***** **IMPORTANT NOTICES** *****

Section V: Administration/Schedule For Prequalification Process

A. “Two-Phase” Selection Process - Selection of Trade Contractors for the Project will be conducted in a two-phase process as set forth in M.G.L. c. 149A, §8. Trade Contractor firms must first be prequalified in the *Phase One – RFQ/Prequalification Phase* in order to bid on the Project in *Phase Two – RFB/Bidding Phase*.

1. ***Phase One – RFQ/Prequalification Phase***

- **Submission Of *Statement Of Qualifications (SOQ)*** - Interested Trade Contractor firms must submit a completed *SOQ*; completed *Schedules A through M*, and all required supporting documentation referenced therein in response to this *RFQ* by the *Submission Deadline* set forth in *Section I*.



- **Prequalification Committee** –The Awarding Authority will appoint a *Prequalification Committee* to review and evaluate the SOQs (and supporting documentation) submitted by interested Trade Contractors. The *Prequalification Committee* shall consist of a representative from the Project Designer; a representative from the Construction Manager at Risk firm; a representative from the Owner’s Project Manager and a representative from the Awarding Authority.

- **Evaluation By Prequalification Committee** - The *Prequalification Committee* shall meet as necessary to evaluate and review the SOQs (and supporting documentation) submitted by each respondent Trade Contractor firm in accordance with the evaluation criteria set forth in *Section VI*.

- **Notice To Respondent Trade Contractors** – The names of the Trade Contractor firms responding to the *RFQ* will be posted in a Register of Responders but there will be no public opening of the SOQs submitted in response to the *RFQ*. Upon completion of the evaluation and review process described herein, the *Prequalification Committee* will provide written notice to all respondent Trade Contractors as to whether they are deemed prequalified or not. Prequalified Trade Contractor firms shall also be invited to participate in *Phase Two*, the *RFB/Bidding Phase* of the Trade Contractor Selection Process.

2. Phase Two – Request for Bid (RFB)/Bidding Phase

- Trade Contractor firms determined in *Phase One* by the *Prequalification Committee* to be prequalified will be invited to bid on the Project. **Only firms deemed prequalified during Phase One – RFQ/Prequalification Phase will be permitted to participate in the Phase Two - RFB/Bidding Phase. Firms that are not prequalified by the Prequalification Committee and firms that do not participate in the RFQ Phase will be precluded from participating in Phase Two - the RFB Bidding/Phase.**

B. Anticipated Schedule for Prequalification/Bidding

Anticipated Completion of Prequalification Evaluations:	April 2015
Anticipated RFB available to Prequalified Bidders:	April 2015
Anticipated Notice To Proceed:	June 2015
Construction Schedule:	June 2015 – May 2017



Section VI: Evaluation Procedure/Criteria For Prequalification Selection

A. Sources of Information Considered

Respondent Trade Contractors must submit documentation for the four (4) statutory evaluation criteria categories listed herein. Prequalification will be based on the submitted information and materials as well as information on prior project performance, information obtained from references, information obtained from governmental agencies and entities, information contained within DCAMM's certification files, and such other information as may be obtained relating to the evaluation criteria categories. The *Prequalification Committee* may also request and review additional information as necessary to clarify or supplement the information provided to or obtained by the Awarding Authority.

Do not include superfluous material. Respondent Trade Contractor must include the *Trade Contractor Statement of Qualifications Form, Trade RFQ Form 3 and Schedules A through M* attached hereto. Respondent Trade Contractor must give complete and accurate answers to all questions and provide all of the information requested. Making a materially false statement in this SOQ submission is grounds for rejection and debarment.

B. Evaluation Procedure

As set forth herein and in accordance with M.G.L. c. 149A, §8, the Awarding Authority has established a *Prequalification Committee* for the purpose of reviewing and evaluating responses to this RFQ. The *Prequalification Committee* shall evaluate interested Trade Contractors based on the evaluation criteria set forth herein and assign points for each evaluation criterion category and subcategory provided herein. The *Prequalification Committee* shall prepare a written evaluation score form for each respondent Trade Contractor that provides a composite point rating and a specific point rating for each of the evaluation criterion set forth in M.G.L. c. 149A and herein. The *Prequalification Committee* shall only prequalify those Trade Contractor firms that have achieved the minimum points required in each category set forth herein and a minimum total score of seventy (70) points.

Only Trade Contractor firms achieving the mandatory requirements set forth herein, achieving the minimum score required in each evaluation category set forth herein, as well as a minimum total score of seventy (70) points overall shall be prequalified and invited to submit bids consistent with M.G.L. c. 149A, §8(a)-(f). An interested Trade Contractor's score shall be made available to the Trade Contractor upon request but is not a public record.

The decision of the *Prequalification Committee* shall be final and shall not be subject to appeal except on grounds of fraud or collusion.



C. Criteria for Prequalification

SOQs must be submitted on the *Trade RFQ Form 3* attached hereto. Interested Trade Contractors submitting a SOQ and supporting information in any other form will not be prequalified. The *Prequalification Committee* shall review and evaluate the information submitted by interested Trade Contractors in accordance with the statutory point scheme set forth in M.G.L. c. 149A, §8(e). Also in accordance with §8(e), the *RFQ* shall set forth the available points for each evaluation sub-category in order to provide interested Trade Contractors prior notice of the points available in each sub-category. Joint ventures must provide information about each of the joint venture partners.

1. *Management Experience - (50 points available in this category; minimum of 25 points required in this category for prequalification approval)*

a. Business Owners: Provide the name, title, including a detailed description of the role and job responsibilities, scope of work and numbers of years with the firm for each of the business owner(s) of the firm. If the respondent Trade Contractor is a partnership, **YOU MUST** provide the requested information for each general and limited partner. If the respondent Trade Contractor is a corporation or limited liability company, **YOU MUST** provide the requested information for each officer, director and/or member.
(3 points available)

1. At least one (1) principal of the Trade Contractor has five (5) or more consecutive years of employment with the Trade Contractor – three (3) points.
2. At least one (1) principal of the Trade Contractor has four (4) or more but less than five (5) consecutive years of employment with the Trade Contractor – two (2) points.
3. At least one (1) principal of the Trade Contractor has three (3) or more but less than four (4) consecutive years of employment with the Trade Contractor – one (1) point.
4. Less than three consecutive years, no response or incomplete response – zero (0) points

b. Management Personnel: Provide the name, title, including a detailed description of the role and job responsibilities, scope of work, education, construction experience, years with the firm and a list of all projects completed for all management personnel who will have any direct or indirect responsibility over the Project, including



City of Haverhill, Massachusetts
Caleb Dustin Hunking School Project
RFQ for Trade Contractors

but not limited to Project Executives, Project Managers, Field Superintendents and Field Engineers. *(3 points available)*

1. At least one (1) management person of the Trade Contractor who will work on the (“the Project”) has five (5) or more consecutive years of employment as a management person with the Trade Contractor – three (3) points.
2. At least one management person of the Trade Contractor who will work on this Project has four (4) or more consecutive years of employment as a management person with the Trade Contractor – two (2) points.
3. At least one (1) management person of the Trade Contractor who will work on this Project has three (3) or more consecutive years of employment as a management person with the Trade Contractor or other Trade Contractor in public building construction – one (1) point.
4. Less than three consecutive years, no response or incomplete response – zero (0) points.

c. Similar Project Experience: Provide the project name(s), description, scope of work, original contract sum, final contract sum with explanation, and date of completion for each and every similar project undertaken by the firm in the last (3) three years. For purposes of this *RFQ*, “similar projects” shall mean **public construction projects in Massachusetts that are of similar trade contract value, size, complexity and scope.** *(14 points available)*

1. The Trade Contractor has successfully completed its work on construction of at least five (5) similar projects within the past three (3) years with a trade contract value similar to the estimated trade contract value for the project on which the Trade Contractor is attempting to qualify – fourteen (14) points.
2. The Trade Contractor has successfully completed its work on construction of at least four (4) similar projects within the past three (3) years with a trade contract value similar to the estimated trade contract value for the project on which the Trade Contractor is attempting to qualify – ten (10) points.
3. The Trade Contractor has successfully completed its work on construction of at least three (3) similar projects within the past three (3) years with a trade contract value similar to the estimated trade contract value for the project on which the Trade Contractor is attempting to qualify – six (6) points.
4. The Trade Contractor has successfully completed its work on construction of at least two (2) similar projects within the past three (3) years with a trade contract value similar to the



City of Haverhill, Massachusetts
Caleb Dustin Hunking School Project
RFQ for Trade Contractors

- estimated trade contract value for the project on which the Trade Contractor is attempting to qualify – two (2) points.
5. The Trade Contractor has successfully completed its work on construction of at least one (1) similar project within the past three (3) years with a trade contract value similar to the estimated trade contract value for the project on which the Trade Contractor is attempting to qualify – one (1) point.
 6. No similar project experience within the past three (3) years; No response or incomplete response – zero (0) points.
- d. Terminations:** Provide a list of any projects on which the firm was the Trade Contractor and was terminated, held in default, or failed to complete the work. Include the name of the project, the timeframe of the project and circumstances surrounding the termination or default. *(10 points available)*
1. The Trade Contractor has not been terminated on any project within ten (10) years and has not failed to complete the work on any project within ten (10) years provided that termination on a project or failure to complete a project, which in either event, is for reasons beyond the control of the Trade Contractor shall be disregarded – ten (10) points.
 2. Within the past ten (10) years, the Trade Contractor has been terminated on one or more projects or has failed to complete the work on one or more projects, must provide documentation/explanation – maximum three (3) points.
 3. Within the past five (5) years, the Trade Contractor has been terminated on one or more projects or failed to complete a project - zero (0) points
 4. No response or incomplete response – zero (0) points.
- e. Lawsuits:** Provide a list of all lawsuits in which the Trade Contractor is a defendant or defendant-in-counterclaim with regard to construction contracts within the last 3 years. Please include among the lawsuits requested in the previous sentence, payment bond lawsuits under M.G.L. c.149, §29 and mechanics lien lawsuits. If the lawsuit was pending at any time during the last three (3) years (which includes any lawsuit that was commenced, dismissed, or resolved by settlement or judgment during that time), then it must be listed. Please note that the lawsuits listed shall not include actions that primarily involve personal injury, workers' compensation claims, or where the sole cause of action involves the Trade Contractor's exercise of its rights for direct payment under M.G.L. c.30, §39F. *(10 points available)*



City of Haverhill, Massachusetts
Caleb Dustin Hunking School Project
RFQ for Trade Contractors

1. No lawsuits are pending nor have been concluded adversely to the Trade Contractor within the past three (3) years which relate to the procurement or performance of any public construction contract or private construction contract – ten (10) points.
2. No lawsuits are pending nor have been concluded adversely to the Trade Contractor within the past two (2) years which relate to the procurement or performance of any public construction contract or private construction contract – six (6) points
3. No lawsuits are pending nor have been concluded adversely to the Trade Contractor within the past one (1) year which relate to the procurement or performance of any public construction contract or private construction contract – two (2) points
4. One lawsuit is currently pending or has been concluded adversely to the Trade Contractor within the past one (1) year which relates to the procurement or performance of any public construction contract or private construction contract – one (1) point
5. Multiple lawsuits are currently pending or have been concluded adversely to the Trade Contractor within the past one (1) year which relate to the procurement or performance of any public construction contract or private construction contract – zero (0) points
6. Failure to disclose any pending or lawsuit required to be included in the Trade Contractor's response – zero (0) points
7. No response or incomplete response – zero (0) points

f. Safety Record: Provide the three (3) year history of the Trade Contractor's workers' compensation experience modifier. In addition, provide documentation from the Trade Contractor's insurance carrier supporting the rating history provided. *(10 points available)*

1. Average value of the submitted history of the Trade Contractor's workers' compensation modifier is 1.0 or less – ten (10) points.
2. Average value of the submitted history of the Trade Contractor's workers' compensation modifier is 1.01 to 1.1 – eight (8) points.
3. Average value of the submitted history of the Trade Contractor's workers' compensation modifier is 1.11 to 1.2 – six (6) points.
4. Average value of the submitted history of the Trade Contractor's workers' compensation modifier is 1.21 to 1.3 – four (4) points.
5. Average value of the submitted history of the Trade Contractor's workers' compensation modifier is 1.31 to 1.35 – two (2) points.
6. Average value of the submitted history of the firm's Trade Contractor's workers' compensation record is greater than 1.35 – zero (0) points.
7. No response or incomplete response – zero (0) points.



2. References - (30 points available in this category; minimum of 15 points required in this category for prequalification approval)

a. Project References: Provide reference information for **CMs/GCs, architects and owners** for each and every project listed in your response to *Section VI(C) (1) (c)*. A minimum of three (3) references from different projects (of similar size, scope and type to this project) are required. Information provided shall at least include project name and the names of the CMs/GCs, Architects, and Owners, with **current** address, **current** telephone, **current** fax numbers, **current** email address and **current** contact person for each. Note: The Prequalification Committee may also consider project reference information and project evaluations obtained from the Update Statement, DCAM's certification files, other sources, and information provided in response to *Subsection 2(c)* herein. *(18 points available)*

1. Three (3) points for each favorable reference, maximum of six (6) references – maximum eighteen (18) points
2. Negative three (-3) points for each unfavorable reference, maximum of six (6) references
3. The total score for this category will be the net sum of favorable and unfavorable reference points, if there are more unfavorable than favorable references then the score would be zero (0).
4. If a reference cannot be reached due to incorrect contact information then, that reference will be counted as zero (0) points.

b. Credit References: Provide a credit reference letter from a bank or a recognized lending institution. It may be included with the SOQ or sent directly to Joslin, Lesser + Associates, Inc. from the bank. It is required by the SOQ deadline. Lack of a bank credit reference letter will be considered an incomplete response. Please reference *Section VII (D) of Part One* of the RFQ for this Project for Additional Information.

Provide an additional minimum of four (4) credit references, including **current** telephone and fax numbers of a contact person from key suppliers, vendors and banks. *(4 points available)*

1. Five (5) or more favorable credit references, at least one of which is a credit reference letter from a bank or a recognized lending institution – four (4) points.
2. Four (4) favorable credit references, at least one of which is a credit reference letter from a bank or a recognized lending institution – three (3) points.



City of Haverhill, Massachusetts
Caleb Dustin Hunking School Project
RFQ for Trade Contractors

3. Three (3) favorable credit references, at least one of which is a credit reference letter from a bank or a recognized lending institution – two (2) points.
4. Two (2) or one (1) favorable credit reference(s), at least one of which is a credit reference letter from a bank or a recognized lending institution –one (1) point.
5. No favorable credit references – zero (0) points.
6. No response or incomplete response – zero (0) points (lack of a bank credit reference letter will be considered an incomplete response).

- c. Public Project Record:** Provide a list of all completed public building construction projects (as defined by M.G.L. c. 149, § 44A) worked on during the past five (5) years with the project name, scope of work, contract value, start date, completion date, status of the project, CMs/GCs name (including address, telephone number, fax number, contact email and contact person), owner's name (including address, telephone number, fax number, and contact person) and architect's name (including address, telephone number, fax number and contact person). *(8 points available)*

1. Work successfully completed on five (5) or more public building projects during the past five (5) years – eight (8) points.
2. Work successfully completed on four (4) public building projects during the past five (5) years – six (6) points.
3. Work successfully completed on three (3) public building projects during the past five (5) years – four (4) points.
4. Work successfully completed on two (2) public building projects during the past five (5) years – two (2) points.
5. Work successfully completed on one (1) public building project during the past five (5) years – one (1) point.
6. Work successfully completed on no public building projects during the past five (5) years – zero (0) points.
7. No response or incomplete response – zero (0) points



3. Capacity to Complete Projects - (20 points available in this category; minimum of 10 points required in this category for prequalification approval)

a. Prior Revenue: Submit the prior annual revenue for the last three (3) fiscal years. (10 points available)

1. Average revenue is 150% or greater of estimated amount of trade category listed in this *RFQ* – ten (10) points.
2. Average revenue is between 150% and 125% of estimated amount of trade category listed in this *RFQ* – eight (8) points.
3. Average revenue is between 125% and 100% of estimated amount of trade category listed in this *RFQ* – six (6) points.
4. Average revenue is between 100% and 75% of estimated amount of trade category listed in this *RFQ* – four (4) points.
5. Average revenue is between 75% and 50 % of estimated amount of trade category listed in this *RFQ* – two (2) points.
6. Average revenue is less than 50% of estimated amount of trade category listed in this *RFQ* - zero (0) points
7. No response or incomplete response - zero (0) points

b. Revenue under Contract: Submit revenue under contract for the next three (3) years. (10 points available)

1. Revenue is 200% or greater of estimated amount of trade category listed in this *RFQ* – ten (10) points.
2. Revenue is between 200% and 150% of estimated amount of trade category listed in this *RFQ* – eight (8) points.
3. Revenue is between 150% and 100% of estimated amount of trade category listed in this *RFQ* – six (6) points.
4. Revenue is between 100% and 50% of estimated amount of trade category listed in this *RFQ* – four (4) points.
5. Revenue is less than 50% of estimated amount of trade category listed in this *RFQ* – two (2) points.
6. No response or incomplete response – zero (0) points.

4. Mandatory Requirements - (no points assigned)

- a. Bonding Capacity:** Interested Trade Contractors must provide a project specific commitment letter (from a surety company licensed to do business in the Commonwealth of Massachusetts and whose name appears on the United States Treasury Department Circular 570) for payment and performance bonds in an amount equal to or greater than one hundred and ten percent (110%) of the estimated trade contract value for the trade that the



Trade Contractor is seeking prequalification as set forth in *Section I*.
See *Section VII Additional Information of Part One*.

- b. DCAMM Certification:** Respondent Trade Contractors **must be certified as a filed sub-bidder in the trade for which they seek to be prequalified** by DCAMM and pursuant to M.G.L. c. 149, §44D must submit a copy of the Respondent's currently valid DCAMM *Sub-bidder Certificate of Eligibility* with its SOQ (as set forth in the *General Information* section above). Note, however, that a joint venture team must be certified in specific trade(s) that it is seeking to be prequalified for this Project in the name of the joint venture and must submit a *Sub-bidder Certificate of Eligibility* for the joint venture in each such Trade. If a respondent to the *RFQ* is a proposed joint venture that is newly formed or is not currently certified, then: (i) each party to the proposed joint venture must be individually certified by DCAMM and must submit a copy of its *DCAMM Sub-bidder Certificate of Eligibility* with the *Joint Venture SOQ*; and (ii) the joint venture respondent must state in the SOQ that it will seek certification from DCAMM as a joint venture in the sub-bid category of the Trade for which they submit the SOQ, and state that it understands and agrees that if the joint venture respondent is selected to participate in the *RFB Phase* it will be required to submit a DCAMM *Sub-bidder Certificate of Eligibility* for the joint venture in the name of the joint venture with its response to the *RFB*. For certification forms and additional information see the web site:

http://www.mass.gov/cam/forms/fi_contractcert.html

Or contact the Certification Office at:

DCAMM Contractor Certification Office

One Ashburton Place,

Boston, Massachusetts 02108

Telephone Number (617) 727-4050 ext. 415

- c. Update Statement:** Interested Trade Contractors must provide a current and completed *Sub-bidder Update Statement* prepared by the interested Trade Contractor utilizing the current form of *Update Statement* available on the DCAMM website. If a respondent to the *RFQ* is a proposed joint venture and the proposed joint venture is not yet certified, then: i) each party to the proposed joint venture must be certified by DCAMM and each must submit its own signed *Sub-bidder Update Statement* as part of its SOQ; ii) at least one of the parties to the joint venture must be certified by DCAMM in the Trade category of for which it is seeking prequalification. When the second phase of the selection process is undertaken through an *RFB*, a joint venture respondent that has been selected in the *RFQ*



City of Haverhill, Massachusetts
Caleb Dustin Hunking School Project
RFQ for Trade Contractors

process will be required to submit its *Sub-bidder Certificate of Eligibility* for the joint venture meeting the above requirements with its proposal to the *RFB*.

For the required *Sub-bidder Update Statement Form* and additional information see the web site.

http://www.mass.gov/cam/forms/fi_contractcert.html

Or contact the Certification Office at:

DCAMM Contractor Certification Office

One Ashburton Place,

Boston, Massachusetts 02108

Telephone Number (617) 727-4050 ext. 415



Section VII: Additional Information

A. Status of Request for Qualifications

This *RFQ* is solely a request for information. It does not represent an offer nor does it confer any rights on any respondent Trade Contractor. The Awarding Authority shall not be responsible under any circumstances for any costs incurred by any respondent Trade Contractors in responding to this *RFQ*. The Awarding Authority reserves the right to cancel this procurement at any time if it is in its best interest to do so.

B. Treatment of Information Submitted

With the exception of the required *Update Statement* and financial information, the Awarding Authority shall have no obligation to treat any information submitted by an interested Trade Contractor in or in connection with a *SOQ* as proprietary or confidential unless the Awarding Authority determines that the information legitimately requires such treatment. In such case, the Awarding Authority's obligation with respect to protection and disclosure of such information shall at all times be subject to applicable laws. The Awarding Authority shall have the right to use all or portions of the *SOQ*, as it considers necessary or desirable in connection with the Project. By the submission of a *SOQ*, the respondent Trade Contractor thereby grants to the Awarding Authority an unrestricted license to use the *SOQ*, including all materials submitted therewith, in connection with the Project.

C. Communication Between Awarding Authority and Respondent Trade Contractors

Unauthorized communications or contact between Trade Contractors, their employees, agents or other related entities interested in submitting a *SOQ* and Awarding Authority, the Project Designer, the Owner's Project Manager, the Construction Manager at Risk firm or any other person or entity participating on the Prequalification Committee with regard to the Project are strictly prohibited. The only authorized communications shall be 1) inquiries to the Owner's Project Manager for the Awarding Authority for general information about obtaining the *RFQ*, *RFQ* submission deadlines, and the existence of any relevant addenda to the *RFQ*; and 2) inquiries made at any official *RFQ* Informational meeting and/or site visit held by Awarding Authority. If applicable, the official *RFQ* Informational meeting will be held at the date(s) and time(s) set forth in Section I.

Any issues brought to the Awarding Authority's attention at the *RFQ* Informational meeting, which the Awarding Authority determines will require additional clarification will be addressed by issuing a written addendum. Oral and other clarifications will be without legal effect. All such addenda will be considered part of this *RFQ*, and the respondent Trade Contractor shall be



City of Haverhill, Massachusetts
Caleb Dustin Hunking School Project
RFQ for Trade Contractors

required to acknowledge receipt of all addenda on the RFQ Proposal Response Form attached to this RFQ. The Owner's Project Manager for the Awarding Authority will post to the website, www.joslinlesser.com, all addenda which will be available to all respondent Trade Contractors that have downloaded or received the RFQ directly from the Awarding Authority. It shall be the sole responsibility of the respondent Trade Contractor to ascertain the existence of any and all addenda issued by the Awarding Authority.

From the date of issuance of this RFQ, any respondent Trade Contractor that contacts directly or indirectly any member or employee of the Awarding Authority, or the Project Designer, or the Project Manager, or the Construction Manager at Risk firm, or any member of the Prequalification Committee in connection with the selection process or the contract contemplated herein for this Project is subject to disqualification. Contact is permitted for the purpose of obtaining a copy of this RFQ or to submit a verbal or written question or request for clarification at the RFQ Informational meeting as set forth in Section I.

D. Bonding Letter

Please have the Bonding Letter payable and issued to the following entity:

City of Haverhill
c/o Joslin, Lesser + Associates, Inc.
44 Pleasant Street
Watertown, MA 02472

E. Credit References

In evaluating credit references (see Part Two, Section 2(b) of the Trade RFQ Form 3) it is a requirement of this section to have a bank reference letter. In order to expedite this process, please contact your bank reference and either include with the SOQ or have the bank forward directly to the address below (by mail or fax) so that it is received by Joslin, Lesser + Associates, Inc. by the deadline for SOQ submittal, a letter indicating how long they have been associated with the Trade Contractor and whether they consider the Trade Contractor to be favorable or unfavorable. This information must be submitted on the bank's letterhead to:

Joslin, Lesser + Associates, Inc.
Attn: Bill Cunniff
44 Pleasant Street
Watertown, MA 02472
E-mail: bcunniff@joslinlesser.com



City of Haverhill, Massachusetts
 Caleb Dustin Hunking School Project
 RFQ for Trade Contractors

Part Two: Trade Contractor SOQ Application Forms/Schedules
(to be completed by Trade Contractor)

TRADE CONTRACTOR RFQ Interest Form
(TRADE RFQ Form 1)
(For Submission to Awarding Authority Immediately)

Instructions: If respondent Trade Contractor firm is interested in responding to the RFQ for Prequalification of Trade Contractors for this Project then Trade RFQ Form 1 MUST be submitted to the Awarding Authority BEFORE submitting the SOQ Application Trade RFQ Form 3.

Awarding Authority:	City of Haverhill
Project Name:	Caleb Dustin Hunking School Project

E-mail this *RFQ Interest Form* to¹:

Joslin, Lesser + Associates, Inc.
Attn: Bill Cunniff
44 Pleasant Street
Watertown, MA 02472
Email: bcunniff@joslinlesser.com

By submitting this *Trade RFQ Interest Form* the below identified firm is expressing its interest in the above-referenced public building construction project and is requesting that it be added to the list of firms that will receive any addenda to the *RFQ* on the Project. The Awarding Authority **assumes no responsibility for a firm's failure to receive any addenda or other correspondence related to this RFQ due to the firm's failure to submit an RFQ Interest Form as directed above or for any other reason.**

Trade Contractor Category:	
Trade Contractor Firm Name:	
Trade Contractor Mailing Address:	
Trade Contractor Telephone:	
Trade Contractor Facsimile:	
Trade Contractor Contact Person/Title and email:	
Date Submitted:	

By: _____ Date: _____
(Signature of Authorized Representative)

¹ Note: The *Statement of Qualifications (SOQ) Application Form (TRADE RFQ Form 3)* and accompanying *Schedules A through M*, submitted in response to this *RFQ* **MAY NOT BE FAXED.**



City of Haverhill, Massachusetts
Caleb Dustin Hunking School Project
RFQ for Trade Contractors

TRADE CONTRACTOR RFQ RESPONSE CHECKLIST (TRADE RFQ Form 2)

PLEASE NOTE THAT INCOMPLETE OR LATE APPLICATIONS FOR PREQUALIFICATION WILL NOT BE CONSIDERED. THEREFORE, BEFORE SUBMITTING A RESPONSE TO THIS RFQ, PLEASE REVIEW THE FOLLOWING:

- Did respondent Trade Contractor fax or mail the *Trade Contractor RFQ Interest Form (Trade RFQ Form 1)* to the Awarding Authority?
- Did respondent Trade Contractor complete the entire *SOQ Application (Trade RFQ Form 3)* and all required attachments and schedules?
- Did respondent Trade Contractor fully complete *Schedules A through M* and attach all required documentation?
- Did respondent Trade Contractor attach the resumes of owners and management personnel identified in respondent Trade Contractor's responses to *Schedule A* and *Schedule B*?
- Did respondent Trade Contractor attach the required documentation from respondent Trade Contractor's insurance company supporting the workers' compensation modifier history reported in *Schedule F*?
- Does respondent Trade Contractor have the current contact information for all of the references reported in *Schedule G, Schedule H, Schedule I*?
- Did respondent Trade Contractor attach a commitment letter for payment and performance bonds in the form required and for a value of 110% of the trade contract value as required in *Section 4(a) of Part Two, Trade RFQ Form 3*?
- Did respondent Trade Contractor attach a currently valid DCAMM *Sub-bidder Certificate of Eligibility* as required in *Section 4(b) of Part Two, Trade RFQ Form 3*? (required as of January 1, 2006)
- Did respondent Trade Contractor attach a completed and signed *Sub-bidder Update Statement* using the most recent form available on the DCAMM website as required in *Section 4(c) of Part Two, Trade RFQ Form 3*? (required as of January 1, 2006)
- Did respondent Trade Contractor include the original and all required copies of respondent Trade Contractor's entire *SOQ* application package?
- Did respondent Trade Contractor address the *SOQ* envelope correctly (i.e. to reference the Project and other required information set forth herein)?
- Did respondent Trade Contractor review all of the execution requirements before signing the *SOQ Application Form*?
- Is the person who signed the *SOQ Application Form* authorized to do so and is his or her correct and current contact information provided?

TRADE CONTRACTOR STATEMENT OF QUALIFICATIONS FORM



City of Haverhill, Massachusetts
Caleb Dustin Hunking School Project
RFQ for Trade Contractors

(TRADE RFQ FORM 3)

**CALEB DUSTIN HUNKING SCHOOL PROJECT
HAVERHILL, MASSACHUSETTS**

Note: See **Sections III and VII of Part One of the RFQ**, for instructions on completing this **Statement of Qualifications** and accompanying **Schedules A through M**.

Trade Contractor Category:	
Trade Contractor Name:	
Trade Contractor Mailing Address:	
Telephone Number:	
Facsimile Number:	
Contact Person/Title and Email:	
Trade Contractor Acknowledges Addenda Nos.:	

Note: If Respondent Trade Contractor is “SOMWBA Certified” as a MBE/WBE/MWBE, please indicate which below and attach letter from the State Office of Minority and Women Business Assistance evidencing such certification.

MBE WBE M/WBE



***** **IMPORTANT NOTICE** *****

Interested TRADE CONTRACTORS MUST indicate in the table below the trade for which it is seeking prequalification in this SOQ submission and MUST submit SEPARATE individual SOQ forms for each and every other trade that it is also seeking prequalification for this Project.

***** **IMPORTANT NOTICE** *****

Mark "X" for Trade Seeking Prequalification	Section #	Trade Category
<input type="checkbox"/>	040001	Masonry
<input type="checkbox"/>	050001	Miscellaneous & Ornamental Iron
<input type="checkbox"/>	070001	Waterproofing, Dampproofing & Caulking
<input type="checkbox"/>	070002	Roofing & Flashing
<input type="checkbox"/>	080001	Metal Windows
<input type="checkbox"/>	080002	Glass & Glazing
<input type="checkbox"/>	090002	Tile
<input type="checkbox"/>	090003	Acoustic Tile
<input type="checkbox"/>	090005	Resilient Floors
<input type="checkbox"/>	090007	Painting
<input type="checkbox"/>	140001	Elevators
<input type="checkbox"/>	210000	Fire Protection
<input type="checkbox"/>	220000	Plumbing
<input type="checkbox"/>	230000	Heating, Ventilation & Air-Conditioning
<input type="checkbox"/>	260000	Electrical



1. **Management Experience - (50 points available; minimum of 25 points required for prequalification approval)**
 - a. ***Business Owners:*** Interested Trade Contractors **MUST COMPLETE Schedule A** and **MUST ATTACH** to it a resume for each and every business owner of respondent Trade Contractor firm as set forth in *Section VI(C)(1)(a)* of *Part One* of the *RFQ* for this Project.
 - b. ***Management Personnel:*** Interested Trade Contractors **MUST COMPLETE Schedule B** and **MUST ATTACH** to it an organizational chart AND a resume for each and every person who will have **any** management responsibility, direct or indirect, for the Project, including, but not limited to, Project Executives, Project Managers, Field Superintendents and Field Engineers, as set forth in *Section VI(C)(1)(b)* of *Part One* of the *RFQ* for this Project.
 - c. ***Similar Project Experience:*** Interested Trade Contractors **MUST COMPLETE Schedule C** and list similar projects for the last three (3) years. For each project, respondent Trade Contractor must include the name, description of project, description of respondent Trade Contractor's scope of work, original contract sum, final contract sum (with explanation) and date completed. For the purpose of this *RFQ*, "similar projects" shall be defined as defined in *Section VI(C)(1)(c)* of *Part One* of the *RFQ* for this Project. Be sure to include any Trade specific experience or criteria required.
 - d. ***Terminations:*** Interested Trade Contractors **MUST COMPLETE Schedule D** and list each and every project on which respondent Trade Contractor was terminated or failed to complete the work as set forth in *Section VI(C)(1)(d)* of *Part One* of the *RFQ* for this Project.
 - e. ***Lawsuits:*** Interested Trade Contractors **MUST COMPLETE Schedule E** and list of all lawsuits in which the Trade Contractor is a defendant or defendant-in-counterclaim with regard to construction contracts within the last three (3) years. Please include among the lawsuits requested in the previous sentence, payment bond lawsuits under M.G.L. c.149, §29 and mechanics lien lawsuits. If the lawsuit was pending at any time during the last three (3) years (which includes any lawsuit that was commenced, dismissed, or resolved by settlement or judgment during that time), then it must be listed. Please note that the lawsuits listed shall not include actions that primarily involve personal injury, workers' compensation claims, or where the sole cause of action involves the Trade Contractor's exercise of its rights for direct payment under M.G.L. c.30, §39F. Joint ventures must provide information regarding lawsuits for each joint venture partner as set forth in *Section VI(C)(1)(e)* of *Part One* of the *RFQ* for this Project.



City of Haverhill, Massachusetts
Caleb Dustin Hunking School Project
RFQ for Trade Contractors

- f. **Safety Record:** Interested Trade Contractors **MUST COMPLETE** **Schedule F** and provide the three (3) year history of its workers' compensation modifier rating as set forth in *Section VI(C)(1)(f) of Part One*, the *RFQ* for this Project, and **MUST ATTACH** to **Schedule F** documentation from its insurance carrier supporting the ratings reported therein or no points may be awarded.
2. **References - (30 points available; minimum of 15 points required for prequalification approval)**
- a. **Project References:** Interested Trade Contractors **MUST COMPLETE** **Schedule G** and provide project references from CMs/GCs, Owners and Architects for all projects listed in *Schedule C* as required in *Section VI(C)(2)(a) of Part One* of the *RFQ* for this Project.
- b. **Credit References:** Interested Trade Contractors **MUST COMPLETE** **Schedule H** and provide a minimum of five (5) credit references and a credit reference letter from a bank or a recognized lending institution as required in *Section VI(C)(2)(b) of Part One* of the *RFQ* for this Project.
- c. **Public Project Record:** Interested Trade Contractors **MUST COMPLETE** **Schedule I** and list all completed public building construction projects completed by respondent Trade Contractor during the past five (5) years as required in *Section VI(C)(2)(c) of Part One* of the *RFQ* for this Project.
3. **Capacity to Complete Project - (20 points available; minimum of 10 points are required for prequalification approval)**
- a. **Prior Revenue:** Interested Trade Contractors **MUST COMPLETE** **Schedule J** and list prior revenue for the last three (3) fiscal years.
- b. **Revenue Under Contract:** Interested Trade Contractors **MUST COMPLETE** **Schedule K** and list revenue under contract for the next three (3) fiscal years.
4. **Mandatory Requirements: (no points are assigned)**
- a. **Payment and Performance Bonds:** Interested Trade Contractors **MUST ATTACH** to the *Trade RFQ Form 3* at **Schedule L**, a **project specific** commitment letter (from a surety company licensed to do business in the Commonwealth of Massachusetts and whose name appears on United States Treasury Department Circular 570) for payment and performance bonds in an amount equal to or greater than one hundred ten percent (110%) of the estimated trade contract value of this Project.
- b. **Sub-bidder Certificate of Eligibility: (Required as of January 1, 2006)** Interested Trade Contractors **MUST ATTACH** to the *Trade RFQ Form 3* at



City of Haverhill, Massachusetts
Caleb Dustin Hunking School Project
RFQ for Trade Contractors

Schedule M, a currently valid *Sub-bidder Certificate of Eligibility* (issued by DCAM) for each Trade in which it submits a SOQ.

- c. **Sub-bidder Update Statement: (Required as of January 1, 2006)** Interested Trade Contractors **MUST ATTACH** to the *Trade RFQ Form 3* at **Schedule M**, a current and completed *Sub-bidder Update Statement* for each Trade in which it submits an *RFQ* utilizing the current *Update Statement Form* available on DCAM's website.

5. **Execution Requirements**

- a. **RFQ Response Checklist:** Before signing and submitting its SOQ *Application Package* for this Project, interested Trade Contractors are advised to carefully review the *RFQ Response Checklist – Trade RFQ Form 2*.
- b. **Incomplete or Inaccurate Information:** Failure to accurately and completely provide the information requested may result in disqualification.
- c. **Authorization to Sign:** This form **MUST** be signed by an officer of the firm or an individual so authorized by an officer of the firm who has personal knowledge regarding the information contained herein.
- d. **Debarment Status:** By signing below, the interested Trade Contractor certifies that it is not currently debarred from performing public work for the Commonwealth of Massachusetts or the Federal Government.

[THIS SPACE IS INTENTIONALLY BLANK]



CERTIFICATION

The undersigned declares that he or she has carefully examined all the documents contained in the *Request for Qualifications for Trade Contractors (RFQ)* solicitation for the Project, and certifies to the best of his/her knowledge, that this *Statement of Qualifications* fully complies with all of the requirements of the *RFQ* and all addenda and clarifications issued in regard to the *RFQ*.

The undersigned also hereby certifies that he or she (or, if he or she is the authorized representative of a company, the company) is the only person interested in this *Statement of Qualifications* and any subsequent proposal; that it is made without any connection with any other person making any submission for the same work; that no person acting for, or employed by, the Awarding Authority is directly or indirectly interested in this *Statement of Qualifications* or any subsequent proposal, or in any contract which may be made under it, or in expected profits to arise therefrom; that the undersigned Respondent has not influenced or attempted to influence any other person or corporation to file a *Statement of Qualifications* or subsequent proposal or to refrain from doing so or to influence the terms of the *Statement of Qualifications* or any subsequent proposal of any other person or corporation; and that this submission is made in good faith without collusion or connection with any other person applying for the same work.

The undersigned further certifies under pains and penalties of perjury that the undersigned is not debarred from doing public construction work in the Commonwealth of Massachusetts under the provisions of section twenty nine F of chapter twenty nine, or any other applicable debarment provision of any other chapter of the General Laws or any rule or regulation promulgated there under, and further is not debarred from doing public construction work under any law, rule or regulation of the federal government.

The undersigned states that he or she has carefully examined all of the information provided and representations made in this *Statement of Qualifications* and the documents submitted with the SOQ including all schedules, forms and materials, and certifies to the best of his/her knowledge, that this *Statement of Qualifications* in its entirety is complete, true and accurate.

By signing below, the interested Trade Contractor **acknowledges receipt of the following addenda** to this *RFQ*:

Addenda Nos. (if any): _____

SIGNED UNDER THE PAINS AND PENALTIES OF PERJURY:

Signature: _____

(Signature of Authorized Representative)

Print Name: _____

Title: _____

Firm Name: _____

Date: _____

Project Number: _____

Project Name: _____



City of Haverhill, Massachusetts
Caleb Dustin Hunking School Project
RFQ for Trade Contractors

Firm Name: _____

SCHEDULE A – BUSINESS OWNERS: Interested Trade Contractor **MUST** provide the following information and **attach a copy of the resume for each and every business owner of the firm** in accordance with Section VI(C)(1)(a) of *Part One* of the *RFQ* for this Project.

NAME	TITLE	ROLE/JOB RESPONSIBILITIES/ SCOPE OF WORK	# OF YEARS W/FIRM	EDUCATION/EXPERIENCE



Firm Name: _____

SCHEDULE B – MANAGEMENT PERSONNEL: Interested Trade Contractors **MUST** provide the following information and **attach (1) an organizational chart and (1) copy of each resume** for each and every person who will have any direct or indirect management responsibility for the Project, including but not limited to, Project Executives, Project Managers, Project Superintendents, etc. in accordance with *Section VI(C) (1) (b) of Part One* of the RFQ for this Project.

NAME	TITLE	ROLE/JOB RESPONSIBILITIES/ SCOPE OF WORK	# OF YEARS W/FIRM	EDUCATION/EXPERIENCE	COMPLETED PROJECTS



Firm Name: _____

SCHEDULE C - SIMILAR PROJECT EXPERIENCE: Interested Trade Contractor **MUST** list all similar projects respondent Trade Contractor has completed during the last **three (3) years**. For the purpose of this *RFQ* “similar projects” shall be as defined in *Section VI(C)(1)(c)* of *Part One* of the *RFQ* for this Project. If specific criteria are required for a Trade such as prior experience, make sure those criteria are met by the projects listed.

PROJECT NAME & LOCATION	PROJECT OWNER	PROJECT DESCRIPTION AND SPECIFIC SCOPE	ORIGINAL AND FINAL CONTRACT AMOUNT AND EXPLANATION	START AND COMPLETION DATES (M/D/YYYY – M/D/YYYY)



Firm Name: _____

SCHEDULE D - TERMINATIONS: Interested Trade Contractors are **required** to list each and every project on which it was terminated or failed to complete the project as set forth in *Section VI(C)(1)(d) of Part One* of the RFQ for this Project within in the prior **five (5) years**.

PROJECT NAME & LOCATION	SCOPE OF WORK PERFORMED	CONTRACTED WITH	START & END DATES	ESTIMATED CONTRACT AMOUNT	% COMPLETE	REASON FOR TERMINATION OR FAILURE TO COMPLETE



Firm Name: _____

SCHEDULE E – Lawsuits: Interested Trade Contractors are **required** to list of all lawsuits in which the trade contractor is a defendant or defendant-in-counterclaim with regard to construction contracts within the last **three (3) years**. Please include among the lawsuits requested in the previous sentence, payment bond lawsuits under M.G.L. c.149, §29 and mechanics lien lawsuits. If the lawsuit was pending at any time during the last three (3) years (which includes any lawsuit that was commenced, dismissed, or resolved by settlement or judgment during that time), then it must be listed. Please note that the lawsuits listed shall not include actions that primarily involve personal injury, workers’ compensation claims, or where the sole cause of action involves the trade contractor’s exercise of its rights for direct payment under M.G.L. c.30, §39F. Joint ventures must provide information regarding lawsuits for each joint venture partner as set forth in *Section VI(C)(1)(e) of Part One* of the *RFQ* for this Project.

PROJECT NAME & LOCATION	PROJECT OWNER	DESCRIPTION OF LEGAL PROCEEDING (include caption of case, parties, location of proceeding, description of the dispute and status and/or outcome)



Firm Name: _____

SCHEDULE F – SAFETY RECORD: Interested Trade Contractors are **required** to provide the three (3) three year history of its workers' compensation experience modifier and **attach documentation from its insurance carrier** supporting the ratings reported herein as set forth in *Section VI(C)(1)(f) of Part One* of the *RFQ* for this Project.

YEAR	WORKERS' COMP. EXPERIENCE MODIFIER	COMMENTS



Firm Name: _____

SCHEDULE G - PROJECT REFERENCES: Interested Trade Contractors are **required** to list references for prior work respondent Trade Contractor has performed which appears in **Schedule C** as set forth in *Section VI(C)(2)(a) of Part One* of the *RFQ* for this Project.

Project Title			Final Contract Value		Contract End Date	
	Company Name	Contact Person	Telephone	Email Address		
CM / GC:						
Designer:						
Owner:						
Project Title			Final Contract Value		Contract End Date	
	Company Name	Contact Person	Telephone	Email Address		
CM / GC:						
Designer:						
Owner:						
Project Title			Final Contract Value		Contract End Date	
	Company Name	Contact Person	Telephone	Email Address		
CM / GC:						
Designer:						
Owner:						



Firm Name: _____

Schedule G: Project References (continued)

Project Title			Final Contract Value	
	Company Name	Contact Person/ Address	Telephone	Email Address
CM / GC:				
Designer:				
Owner:				
Project Title			Final Contract Value	
	Company Name	Contact Person/ Address	Telephone	Email Address
CM / GC:				
Designer:				
Owner:				
Project Title			Final Contract Value	
	Company Name	Contact Person/ Address	Telephone	Email Address
CM / GC:				
Designer:				
Owner:				



Firm Name: _____

SCHEDULE H - CREDIT REFERENCES: Interested Trade Contractors are **required** to list a minimum of five (5) credit references from banks, suppliers and/or vendors as set forth in *Section VI(C)(2)(b) of Part One* of the *RFQ* for this Project.

CHECK ONE	COMPANY NAME	CONTACT PERSON	TELE#	FAX#
<input type="checkbox"/> BANK <input type="checkbox"/> SUPPLIER <input type="checkbox"/> VENDOR				
<input type="checkbox"/> BANK <input type="checkbox"/> SUPPLIER <input type="checkbox"/> VENDOR				
<input type="checkbox"/> BANK <input type="checkbox"/> SUPPLIER <input type="checkbox"/> VENDOR				
<input type="checkbox"/> BANK <input type="checkbox"/> SUPPLIER <input type="checkbox"/> VENDOR				
<input type="checkbox"/> BANK <input type="checkbox"/> SUPPLIER <input type="checkbox"/> VENDOR				



Firm Name: _____

SCHEDULE I - PUBLIC PROJECT RECORD: – Interested Trade Contractors are **required** to list all completed public buildings during the past **five (5) years** in accordance with *Section VI(C)(2)(c) of Part One* of the *RFQ* for this Project. (Respondent Trade Contractor may attach additional pages if necessary).

PROJECT INFORMATION	CONTACT INFORMATION Provide business and contact name, address, telephone and fax
PROJECT NAME: CONTRACT VALUE: SCOPE: START DATE: FINISH DATE:	AWARDING AUTHORITY: DESIGNER:
PROJECT NAME: CONTRACT VALUE: SCOPE: START DATE: FINISH DATE:	AWARDING AUTHORITY: DESIGNER:
PROJECT NAME: CONTRACT VALUE: SCOPE: START DATE: FINISH DATE:	AWARDING AUTHORITY: DESIGNER:



Firm Name: _____

SCHEDULE J – PRIOR REVENUE: – Interested Trade Contractors are **required** to list prior revenue for the last three (3) fiscal years in accordance with *Section VI(C)(3)(a)* of *Part One* of the *RFQ* for this Project.

Firm’s fiscal year runs _____ to _____.

CALENDAR YEAR	FISCAL YEAR	PRIOR ANNUAL REVENUE (\$)



Firm Name: _____

SCHEDULE K – REVENUE UNDER CONTRACT: – Interested Trade Contractors are **required** to list revenue under contract for next three (3) fiscal years in accordance with Section VI(C)(3)(b) of *Part One*, the *RFQ* for this Project.

Firm’s fiscal year runs _____ to _____.

CALENDAR YEAR	FISCAL YEAR	REVENUE UNDER CONTRACT (\$)



City of Haverhill, Massachusetts
Caleb Dustin Hunking School Project
RFQ for Trade Contractors

Firm Name: _____

SCHEDULE L – LETTER EVIDENCING BONDING CAPACITY:

Respondent Trade Contractors must attach here a project specific letter from a surety company (or from an agent meeting the criteria set forth above) evidencing that the surety will provide respondent with payment and performance bonds for the Project in an amount equal to or greater than **One Hundred and Ten Percent (110%)** of the estimated trade contract value of the Project. The surety company must meet the requirements set forth above. For Trade Contractors submitting SOQs for more than one Trade, a letter evidencing bonding capacity for each trade must be submitted. See *Section VII Additional Information of Part One*.



City of Haverhill, Massachusetts
Caleb Dustin Hunking School Project
RFQ for Trade Contractors

Firm Name: _____

SCHEDULE M – SUB-BIDDER CERTIFICATE OF ELIGIBILITY AND SUB-BIDDER UPDATE STATEMENT:

Respondent Trade Contractors must attach here TWO different documents:

- 1) a copy of its current **DCAMM *Sub-Bidder Certificate of Eligibility*** meeting the requirements set forth above in this RFQ;
and
- 2) a completed and signed **DCAMM *Sub-bidder Update Statement*** utilizing the most current form available on DCAM's website. http://www.mass.gov/cam/forms/fi_contractcert.html

Note: Trade Contractors submitting an SOQ for more than one Trade must submit a DCAMM Sub-bidder Certificate of Eligibility and Sub-bidder Update Statement for each Trade.